

## **NOT-FOR-PROFIT SECTOR SPECIALIZATION**

### **LDR 9510 - Resource Allocation in Not for Profit Organizations (6 credits)**

The evolution of a not for profit sector is paramount to the foundation of services. The leader, CEO, has evolved as the chief fund-raiser, financial planner, and resource overseer as well as operational manager. The concepts of marketing, planned giving, identifying benefactors, and grant writing have become the operational tools of a fiscally responsible leader that stabilizes the balance sheet of a successful not for profit organization.

### **LDR 9520 - Effective Strategies for Leaders of Not for Profit Organizations (6 credits)**

The not for profit leader wears many hats - from being an organizational master, a mentor, a role model, an advocate for services and a team player. The complexity of these roles begins with the chief executive offices working side by side with a board of directors, hired staff, various communities' organizations, clients and customers. The leader must be "all things to all people" while moving the organization in the direction of a quality service provider.

### **LDR 9530 - The Leader's Role in Building Legally, Ethically, and Financially Responsible Not for Profit Organizations (6 credits)**

Leaders in the not for profit sector demonstrate best practices, by being cognizant of legal mandates, as well as ethical and fiscal responsibilities within the strategic organizational framework. Understanding the legal domains and the ethical aspects of the not for profit organization, affords the leader the opportunity to forecast and promote the strategic agenda for the organization.